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Your costs move every week.

A dated cost history per product, a target margin per category, and price changes prepared in advance then applied in one walk down the aisle.

Odoo 18 module | Retail prices

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The reality

What a shelf price decided without a history costs you

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One product, one cost

Nothing tells you an item went up twice this month, and that is the one thing worth knowing before a shelf price moves.

Margin leaks in cents

A corner store lives on cents. An increase absorbed for three weeks costs more than the day spent finding which one it was.

The change happens twice

Decided in the office, forgotten on one shelf. The price on the label and the price at the till stop agreeing.

Two tax regimes do not compare

A price shown with GST and a price shown net of sales tax give different margins on the same cost, and nobody notices.

The solution

The cost kept as a series, the shelf price that follows it

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1

One cost per observation

Every cost seen keeps its date, its supplier and its bill, with the change against the one before.

2

Written by the bill itself

A validated vendor bill feeds the series, net of discount and taxes, per unit.

3

A target margin per category

Set on the category, inherited by the ones below, always worked out before tax.

4

Prices prepared, then applied

The proposal comes from the costs, the application is one walk, and it refuses what moved.

5

Labels in a queue

Printed with Odoo's own label layout, ticked off by whoever walked the aisle.

The real cost, not the last number

What a vendor bill teaches the shelf price

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One row per product, per bill

Lines are added up, rebates included: the cost is what was really paid per unit.

Net of discount and taxes

The discount comes off, the taxes come off, and the result lands in the product's own unit.

A cancelled bill pulls back

Back to draft or cancelled, it takes its rows out: the history keeps no cost that no longer exists.

A future-dated cost waits

An increase announced for the first of the month becomes the current cost that day, not before.

Before

You phone the supplier to ask whether the price went up, and you take their word for it, because nothing kept the old one.

With the cost history

You open the product and read the last six costs, each one with the bill that carries it.

Odoo's own stock valuation cost is never touched.

A batch that refuses rather than guess

What a price proposal checks before it writes

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Named, never silent

Every line left out says which one and why, in the proposal and again at the application.

Variants hold still

A variant is priced by its own extra, so its sister variants do not move with it.

A shared item is left alone

If no store owns it while a second store follows the retail, it is named rather than priced for both.

Your own edits are kept

A line you decided by hand is not rewritten when the facts around it refresh.

What the application refuses

- A price changed since the proposal
- A cost that moved since
- An item shared between two stores
- A variant that would drag its sisters

Knowing whether you kept up

The cost against price index, per category, over a period

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How much the cost rose

Over the period, per followed category, worked out from the costs actually seen.

How much the price followed

Read from the journal of shelf price moves, never inferred from an average.

The spread between the two

That is where the margin goes, and it is the only number that says so in time.

A rise passed by hand counts

The journal records a price typed on the product too, not only one that came from a batch.

The journal of shelf price moves

Every move of a followed item's price keeps its day, the person who wrote it, and the batch line when there is one. That is what makes the index checkable row by row, instead of taken on trust. The index and the journal read the same source, so a spread can be traced back to the row that opened it.

On the demo

Marché Boréal, a corner store on the Symbifox demo

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The cost then, beside the price

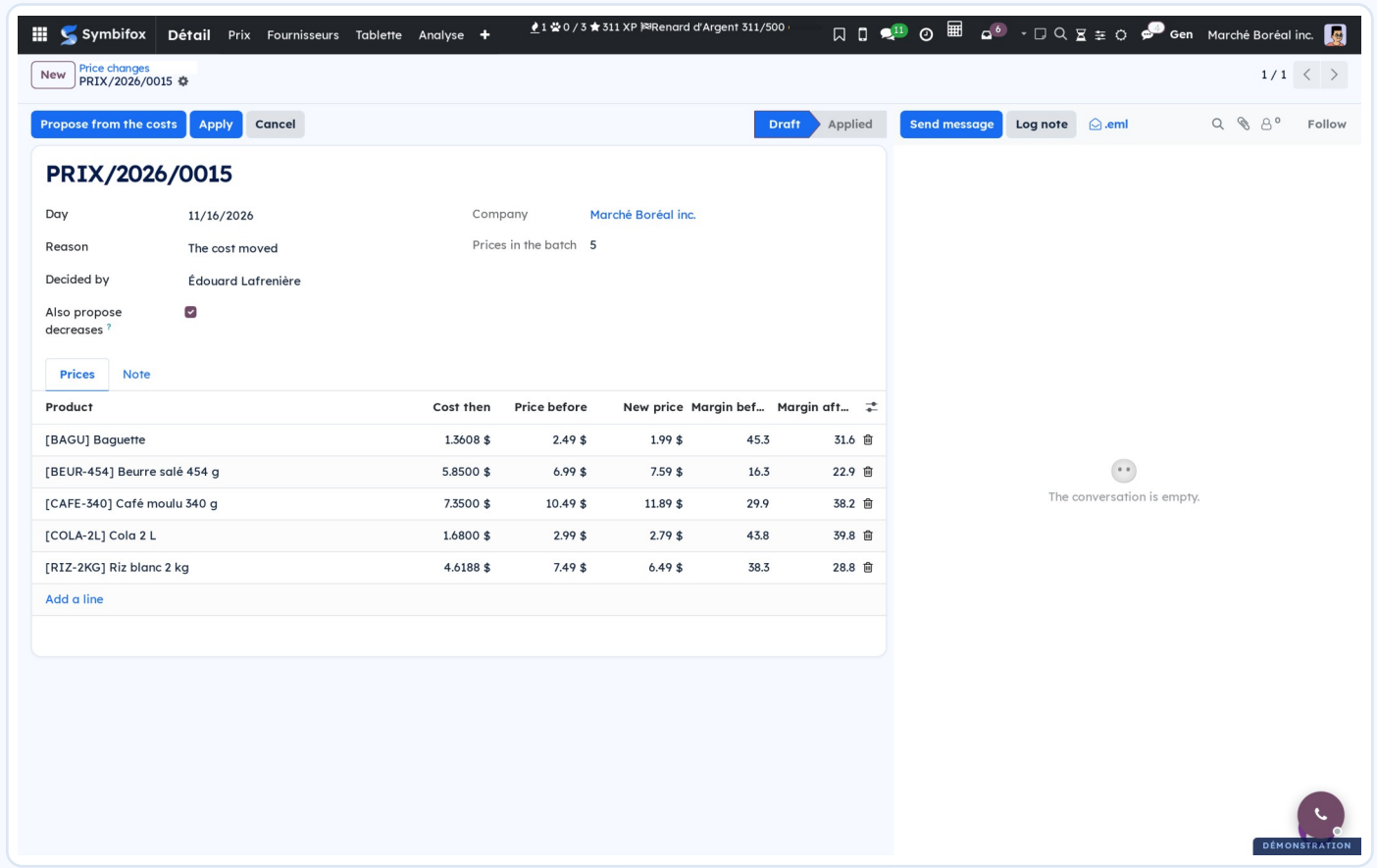
Every line carries the cost as of the proposal: that is what gets compared when you apply.

Margin before and after

Both margins and the target, all tax-exclusive, on the same row.

What moved is refused, and named

A price or a cost that changed since the proposal stops its own line, never the whole batch in silence.

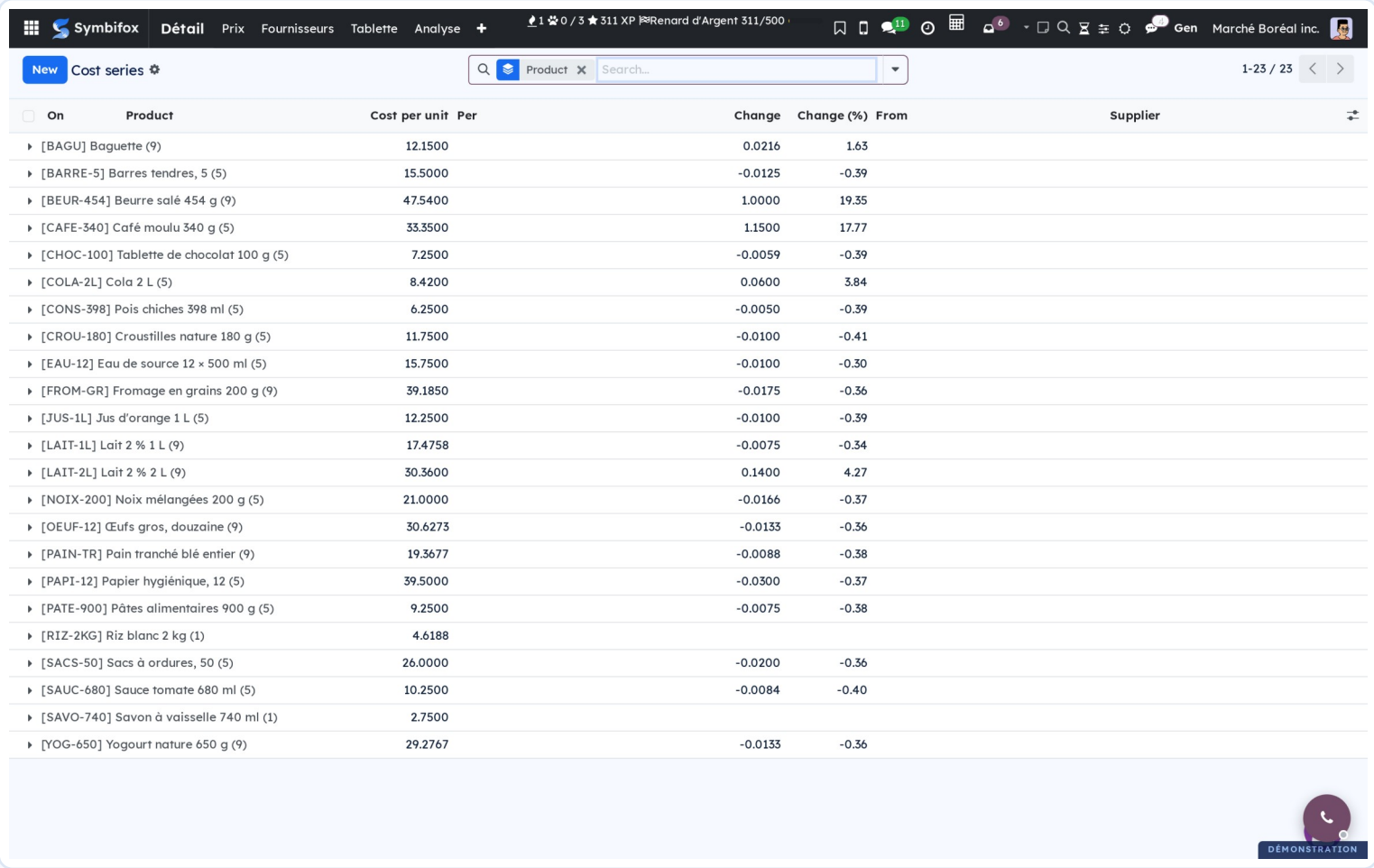


A price batch proposed from the costs, read before it is applied

On the demo

The cost series, written by the supplier's own bills

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On	Product	Cost per unit	Per	Change	Change (%)	From	Supplier
	[BAGU] Baguette (9)	12.1500		0.0216	1.63		
	[BARRE-5] Barres tendres, 5 (5)	15.5000		-0.0125	-0.39		
	[BEUR-454] Beurre salé 454 g (9)	47.5400		1.0000	19.35		
	[CAFE-340] Café moulu 340 g (5)	33.3500		1.1500	17.77		
	[CHOC-100] Tablette de chocolat 100 g (5)	7.2500		-0.0059	-0.39		
	[COLA-2L] Cola 2 L (5)	8.4200		0.0600	3.84		
	[CONS-398] Pois chiches 398 ml (5)	6.2500		-0.0050	-0.39		
	[CROU-180] Croustilles nature 180 g (5)	11.7500		-0.0100	-0.41		
	[EAU-12] Eau de source 12 × 500 ml (5)	15.7500		-0.0100	-0.30		
	[FROM-GR] Fromage en grains 200 g (9)	39.1850		-0.0175	-0.36		
	[JUS-1L] Jus d'orange 1 L (5)	12.2500		-0.0100	-0.39		
	[LAIT-1L] Lait 2 % 1 L (9)	17.4758		-0.0075	-0.34		
	[LAIT-2L] Lait 2 % 2 L (9)	30.3600		0.1400	4.27		
	[NOIX-200] Noix mélangées 200 g (5)	21.0000		-0.0166	-0.37		
	[OEUF-12] Œufs gros, douzaine (9)	30.6273		-0.0133	-0.36		
	[PAIN-TR] Pain tranché blé entier (9)	19.3677		-0.0088	-0.38		
	[PAPI-12] Papier hygiénique, 12 (5)	39.5000		-0.0300	-0.37		
	[PATE-900] Pâtes alimentaires 900 g (5)	9.2500		-0.0075	-0.38		
	[RIZ-2KG] Riz blanc 2 kg (1)	4.6188					
	[SACS-50] Sacs à ordures, 50 (5)	26.0000		-0.0200	-0.36		
	[SAUC-680] Sauce tomate 680 ml (5)	10.2500		-0.0084	-0.40		
	[SAVO-740] Savon à vaisselle 740 ml (1)	2.7500					
	[YOG-650] Yogourt nature 650 g (9)	29.2767		-0.0133	-0.36		

The cost series, written by the supplier's own bills

What works for you

No setup, no reminder

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1	**The bill writes the cost**	Validated, it adds its row to the series, net of discount and taxes.
2	**A purchase receipt counts**	The store that pays the wholesaler cash sees its cost like everyone else.
3	**Cancelling pulls it back**	Back to draft, the bill takes its rows out of the history.
4	**A future cost waits**	Dated ahead, it becomes the current cost on its own day, not before.
5	**The margin flows down**	A target set high up is inherited by the categories below it.
6	**Every price is journalled**	From a batch or typed by hand, the move keeps its day and its author.
7	**The label joins the queue**	An applied price sends the item into the queue of labels to print.

What Odoo does, and what is missing

Alongside your Odoo, never instead of it

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Odoo already does

- One stock valuation cost per product
- A sales price and price lists
- Vendor bills
- The label print layout
- Product categories

This module adds

- One dated cost per observation
- An inherited target margin, before tax
- Price change batches
- A journal of shelf price moves
- The cost against price index

The valuation cost stays with Odoo

This module reads bills and keeps its own series. It never writes the product's standard price, so your stock valuation does not change hands.

Who sees what, and who writes what

Two roles, and nothing that opens by accident

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By role

Shelf clerk

Reads the label queue and ticks it printed. No cost, no margin.

Manager

The costs, the targets and the prices. Writes items, without creating or deleting.

Built-in protections

Creating an item stays elsewhere

Making or removing an article belongs to the buyer and the inventory clerk.

No menu as a gift

The role implies no group of Odoo's own, so it opens nothing nobody asked for.

One store at a time

The cost series is kept per company: two stores do not read the same one.

What the record keeps

The module's notes come out in the language of the store, and they email nobody.

In short

1. **You see increases coming**
   Six dated costs beat a single number.
2. **Margin is decided, not suffered**
   A target per category, always worked out before tax.
3. **One walk down the aisle**
   Prices prepared in advance, applied in one go.
4. **Nothing is written silently**
   What is refused is named, row by row.
5. **You measure whether you kept up**
   The spread between the cost rise and the price rise.

Shall we look at one week of your costs together?

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Thank you!

Shall we talk?



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